



Franchisees for fair value

Defending the rights of the
independent pharmacy owner against the
unfair and predatory practices of Cardinal Health.

January 2011

To: All Current MSI/MC Franchisees (Option 1 & Option 3)

Re: Legal Action Still Going Strong

There have been recent claims that the lawsuit filed against Cardinal Health, Medicine Shoppe Inc. and Medicap Pharmacies Incorporated has been settled. This is not true and we'd like to dispel these rumors.

Myth #1: The lawsuit against Cardinal Health has been settled.

The Truth: Cardinal Health and Medicine Shoppe pharmacies merely came to terms on a supply agreement for Option 1 stores who took the buyout. This is not part of the pending lawsuit against Cardinal Health.

Though Option 1 stores previously were required by contract to purchase supplies exclusively from Cardinal Health, the PFOA organization recognizes its responsibility to negotiate contracts with wholesalers to obtain competitive pricing for Medicine Shoppe and Medicap pharmacies.

In January 2010, Cardinal Health entered an agreement with American Associated Pharmacies (AAP) as a pharmaceutical distribution partner. PFOA recognized that AAP offers better pricing for many if not all of its Option 1 members and called for Option 1 stores to have the option of purchasing supplies from AAP. Since AAP is an affiliate of Cardinal Health, the request complied with their supply agreement. PFOA has additionally contracted with Partners in Pharmacy Cooperative (PIPCo) giving members in the Midwest a choice for availing themselves of the CAH/AAP program with the option of aligning with a regional cooperative.

For more information or to join the legal action, please contact us today.
Visit our websites www.PFOAI.org & www.franchiseesforfairvalue.com
or call the PFOA office at 314-843-5977.



“To Preserve, Protect and Promote the Interests of Pharmacy Franchise Owners.”